

SAMPLE ONLY

USE YOUR OWN CATEGORIES

**THE HAPPY CLAM
PROJECTED INCOME STATEMENT
FIRST YEAR**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL YEAR
SALES:	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
LESS: COST OF SALES	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
COST OF GOODS SOLD	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CREDIT CARD FEES	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
TOTAL COST OF SALES:	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
NET SALES:	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CONTROLLABLE EXPENSES:	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
SALARIES	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
WAGES	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
PAYROLL TAXES (11%)	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
REPAIRS/MAINTENANCE	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
PROFESSIONAL FEES	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
UTILITIES	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
TELEPHONE	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
ADVERTISING/PROMOTION	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
MISCELLANEOUS	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
TOTAL CONTROLLABLE:	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
FIXED EXPENSES:	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
DEPRECIATION	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
INSURANCE	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
EQUIPMENT LEASE	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
RENT	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
TAXES & LICENSES	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
LOAN INTEREST	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
TOTAL FIXED:	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
TOTAL EXPENSES:	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
NET PROFIT (LOSS) PRETAX:	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
FEDERAL INCOME TAX PAYABLE	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
STATE INCOME TAX PAYABLE	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
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THESE PROJECTIONS WERE PREPARED BY THE GREENVILLE OFFICE OF THE CLEMSON UNIVERSITY SMALL BUSINESS DEVELOPMENT CENTER, WITH FIGURES SUPPLIED BY THE HAPPY CLAM WHILE UTMOST CARE HAS BEEN TAKEN IN THE PREPARATION OF THESE PROJECTIONS, WE DO NOT ASSUME RESPONSIBILITY FOR THE ACCURACY OR ATTAINABILITY OF THE NUMBERS CONTAINED HEREIN.